



Porsche Club of America

zone 7

Concours Prep & Judging School

2018

John & Honore D'Angelo



Schedule

- 9:00 to 10:15 Zone 7 Concours 101 and 2018 Rules / Q&A
- 10:15 to 10:30 Break & Regroup
- 10:30 to 11:00 Judging Demo
- 11:00 to 12:00 Hands-on Judging Practice
- 12:00 to 12:30 Break & Grab Food
- 12:30 to 1:00 Lunch and Q&A
- 1:00 to 3:00 Griot's Car Care Clinic



Concours 101 – 2018 Agenda

- What is a Concours?
- Overview of Scoring & Changes for 2018
- Overview of Zone 7 Categories / Divisions
- Guidelines for Judging
- Guidelines for Participating
- Guidelines for Preparation
- Review of Scoring Sheets
- Q&A



What is a Concours?

- Concours d'Elegance is a French term describing a gathering of automobiles in to judge their respective merits (and it's pronounced with a silent 's')
- Many, but not all PCA Zones host a series; Zones 7 and 8 both have an active Concours Series
- In Zone 7 we (only) judge cleanliness, preparation and maintenance
- All Porsche cars are eligible
- Emphasis is on having fun, engaging in FRIENDLY competition and enjoying your car and those of your fellow PCA members
- Preparation – surfaces should not only be clean, but they should be prepared and presented similar to how they left the factory



2018 Rule Changes

- Adopted Parade Competition Rules for Concours and Parade Definitions for Divisions and Classes
 - “Wash & Shine” is now called “Street”
 - “Street” is now called “Touring”
 - “Full” is still called “Full”
- Wash & Shine drops the storage area from judging, now only interior and exterior will be judged
- Cars with limited or no engine access will have their own classes and engines will not be judged in these classes (Cayman, Boxsters, 991s, SUVs and sedans)



2018 Rule Changes (cont.)

- Competition and Special Interest Division eliminated – replaced with classes under each Division for these cars
- Restoration and Preservation Divisions eliminated
- Unrestored Category Introduced - Originality is not judged, but the car's interior and exterior must be at least 75% original (honor system) and entrant cars must be 21 year or older to be eligible
- Year-end awards given by Division (Street, Touring, Full and Unrestored)
- “Spirit of the Concours” and “Carol Kleindeinst” awards eliminated - replaced with the overall Division awards



Overview of 2018 Divisions

Area	Wash & Shine	Street	Full	Unrestored
Exterior	X	X	X	X
Interior	X	X	X	X
Storage		X	X	X
Engine		X*	X*	X
Chassis			X	
Originality				

* - Except for cars in limited engine access classes



Overview of Categories

Street

- Best entry-level category
- Ideal for cars that are regularly driven and maintained
- Car must be driven 2,000 or more miles per year for Zone award

Touring

- Step up from W&S
- Adds storage and engine*
- Car must be driven to the event

Full

- If it's on, in or under the car, it's judged; toughest category
- Only category in which chassis (undercarriage) is judged
- Car can be driven or trailered to the event (only category)



Overview of Categories (cont)

Unrestored

- Designed for cars that are at least 21 years old
- Emphasis on originality, same areas judged as Touring
- Targeting cars that have been driven and maintained, creating a level playing field



Guidelines for Judging



Guidelines for Judging

Objectives

- Get the cars in a given class in the right sequence
- Be respectful of entrants and the work they've put in
- Be consistent from car to car

Do No Harm (!)

- Remove jewelry & sharp objects (ideally, cover your belt)
- Be very (VERY) careful in “sensitive” areas (engine, under dash)
- Do not open compartments, move seats, open doors / covers, etc.

Don't Pile On

- Deduct points required to ensure car is in right sequence
- Every car has something good – emphasize this in debrief



Guidelines for Judging (cont)

Procedure

- Each judge gets 5 minutes
- Head judge greets participant / introduces other judges
- Conducts 1 minute walk around with car closed to get general sense of the car and assess panel gaps / fit / finish
- Asks participants to open the car and compartments, remove panels, etc.
- Makes sure no judging has started yet and that judges are ready
- Commence judging (head judge has 4 minutes, all others have 5)
- Timer announces 1 minute warning, then calls time
- Judges complete notes, head judge debriefs with owner
- Thanks and move on to the next car



Guidelines for Judging (cont)

Deductions

- Start with perfect and only deduct for faults actually found
- The judge **MUST** make notes (even brief) for faults found
- Only deduct for single instance of a fault in an area, but an area can have multiple faults
- While no car is likely perfect, it's possible to have 0 deductions

Example 1

- Two wheels have minor brake dust on multiple lug nuts and one has curb rash
- Other two wheels are perfect
- Would be 3 total deductions – 2 for brake dust, 1 for curb rash
- Total amount deducted depends on severity (more on that...)



Guidelines for Judging (cont)

Example 2

- Passenger floor mat has multiple pieces of lint, driver's floor mat looks perfect, but has a blade of grass
- Would (likely) be 1 total deduction
- Is the event held on grass or a parking lot, could it have blown in when car was opened?

Example 3

- The hood has multiple unrepaired paint chips
- The front spoiler has multiple unrepaired paint chips
- The right front quarter panel has a major dent and a repaired paint chip
- Would be (?) deductions?



Guidelines for Judging – Fault Severity

0.1 – Very Minor Fault

- It's there, but only on close / careful inspection
- Example – a piece of lint or two on an obviously prepared carpet
- Example – one or two very small paint chips on problem areas

0.2 – Unambiguous but not Severe Fault

- May not be obvious to a casual observer
- Example – multiple minor unrepaired stone chips
- Example – visible dirt / dust on outer surface of wheels

0.3 – Severe Fault

- Obvious to even a casual observer
- Example – Dents, major scrapes / scratches, cracked paint
- Example – Carpets that obviously haven't been vacuumed
- Example – Glove compartment full of gum, papers, etc.



Guidelines for Judging – Misc.

- Judge against how the car left the factory (owners manual in glove compartment is okay, excessive rubber / leather / vinyl dressing isn't)
- Floor mats are okay, judge them, not the carpet under them
- Gloves and towels are not allowed (except to wipe your hands)
- Double judging is not allowed (pointing out something to a different judge)
- Paint chips are binary – even a poorly repaired chip should be considered repaired...but has it been repaired (?)
- Participants should feel welcomed and encouraged to come back and leave having learned something about their car



Guidelines for Judging – More Misc.

- It's okay to not find something, it's NOT okay to find something and ignore it
- Open cars (Cabriolets / Targas) judged with top up / closed
- Take novices into account – offer encouragement and more thorough explanation / debrief
- When in doubt, ask the head judge
- **Be cool** – entrants have put a lot of work in to preparing their car



Guidelines for Participating



Guidelines for Participating

- It's not personal – judges are trying to be fair, thorough and consistent
- We're all volunteers and trying to do the right thing, but sometimes mistakes are made
- It's bad etiquette to hover over the judges; give them some space
- It's a great idea to bring something to sit on and some water
- Volunteer – it's fun and it's the right thing to do
- Remember, this is fun



Guidelines for Preparation



Guidelines for Preparation

- Biggest rookie mistake – spend 90% on polishing / waxing and 10% on everything else
- Don't wait until the day before to start prepping
- Best way to prepare is to judge your own car – print out the scoring sheets and review every item to be judged
- If you do all of your prep in the garage, inspect your car outside in daylight before you declare yourself done
- If you haven't done this before, do some research (links to supplies and resources are posted on the Zone Website)
- Q-Tips and microfiber are your friends
- There's no substitute for investing the time



Overview of Score Sheets



Exterior

Judging Areas and Remarks	Max Points	Points Deducted
1. Coachwork (Shape and Fit)	10	_____
2. Exterior Surfaces (including paint & conv. Tops, excluding items listed below)	25	_____
3. Outer surfaces of glass, lights	10	_____
4. Metal Trim	10	_____
5. Rubber Trim	5	_____
6. Bumpers	5	_____
7. Hubcaps / Outer Surfaces of Wheels & Tires	5	_____
	TOTAL DEDUCTIONS	_____
	TOTAL POINTS SCORED OF 70	<input type="text"/>



Interior

Judging Areas and Remarks	Max Points	Points Deducted
1. Seats, Mechanism of Seats and Belts	15	_____
2. Carpeting and Floor Covering (includes pedal cluster)	15	_____
3. Underside of Roof or Convertible Top and Sun Visors (if applicable)	10	_____
4. Dashboard, Steering Wheel, Instruments, Underside of Dash, Console	10	_____
5. Door and Dashboard Compartments (glove box / side pockets / parcel shelf)	10	_____
6. Upholstery of Doors and Side Panels	5	_____
7. Inner Surfaces of all Glass	5	_____
TOTAL DEDUCTIONS		_____
TOTAL POINTS SCORED OF 70		



Storage

Judging Areas and Remarks	Max Points	Points Deducted
1. Storage compartment(s) (including paint and side coverings, plastic coverings)	10	_____
2. Underside of trunk lid(s) (including latches, hinges, lights and rubber molding)	10	_____
3. Floor coverings, fuel tank, fuel filler, windshield washer reservoir, battery, fuse panel	10	_____
4. Tools	5	_____
5. Jack, spare and restraints, pump	5	_____

TOTAL DEDUCTIONS

TOTAL POINTS SCORED OF 40



Engine

Judging Areas and Remarks

	Max Points	Points Deducted
1. Engine top, engine-driven devices and belts	15	_____
2. Engine compartment (firewall, side panels, sheet metal)	10	_____
3. Underside of engine lid, hinges, latches, light	10	_____
4. Hoses and plastic / rubber items not included in other sub-areas	10	_____
5. Wiring and Other Electrical Components, excluding battery	10	_____

TOTAL DEDUCTIONS

TOTAL POINTS SCORED OF 55



Chassis

Judging Areas and Remarks

	Max Points	Points Deducted
1. Underbody panels and fender wells	15	_____
2. Inner surfaces of wheels and tires	10	_____
3. Suspension members, backing plates, brake lines, calipers, shocks, etc.	15	_____
4. Underside of engine and, as applicable, fuel tank, oil cooler, A/C, drive line, etc.	15	_____
5. Exhaust system, underside of engine and attachments	10	_____

TOTAL DEDUCTIONS

TOTAL POINTS SCORED OF 65



Any Questions?

